



Advertisement: Resource Mobilisation Consultant

Job title: Expert Consultant in Resource Mobilisation and Partnership Building

Type: Part-time consultancy extending over a three months period (5th February 2018 – 5th May 2018) and working to a mutually - agreed schedule.

Deadline for applications: Monday 22nd January 2018

Start date: 5th February 2018

About GESCI

GESCI, the *Global E-Schools and Communities Initiative*, is a non-profit international organisation founded by the United Nations ICT Taskforce. GESCI, with its headquarters in Nairobi, Kenya, provides Governments with strategic advice and leadership development in the socio-economic development of their countries with a focus on the central role and integration of technology in policy-making for knowledge society development especially in education, youth digital skills training and leadership programmes for senior government officials at regional, national and county levels. See: www.gesci.org.

Position summary:

GESCI is seeking a qualified and experienced resource mobilisation expert who has up to date knowledge of the current Overseas Development Aid (ODA) priority areas in relation to a wide range of donors; be well-versed as to the trends, needs and dynamics influencing ODA policymaking and be highly knowledgeable and analytical about new and emerging ODA policies of partners and donors which align with the key thematic areas of GESCI's new strategy. The expert being sought should be experienced in the design, development and costing of funding proposals to potential donors in collaboration with organisations applying for funds and who can demonstrate a record of success in relation to fund-raising initiatives.

Main tasks

The expert/advisor will:

- Analyse the current and emerging international development environment and rank order “best fits” with potential funders and funding opportunities as aligned to the key thematic focus areas of GESCI’s strategy; ***From Vision to Action – Delivering What We Promise(2017-2020)***. This strategy can be accessed at:
http://gesci.org/fileadmin/user_upload/GESCI_Strategy_2017-2020.pdf
- Conduct wide-ranging research regarding funding prospects (for both programmatic and for general operating/core support) and advise on cultivating relationships with funders
- Develop strategies for engaging/re-engaging, attracting and sustaining funding partnerships with key actors in the international community.
- Provide strategic resource mobilisation advice to develop, update, and implement *GESCI’s resource mobilisation action plan* and provide operational advice to revise it and evaluate its implementation
- Assist in designing and developing strategies for successful fund raising with a portfolio of current and potential funders and guide GESCI through strategies for successful engagement with identified funders
- Advise on the development of project proposals and programmes related to the interests of a variety of partners, both current and prospective, interested in support of the analytical and technical work of GESCI
- Contribute to institutional capacity building in resource mobilisation, project development and project implementation.
- Advise on current best practice in the design, development and presentation of proposals for funding innovative initiatives
- Review and evaluate current GESCI funding proposals and advise on alignment with donor policies and priorities
- Advise on development of models for proposal budgeting
- Assist with development of strategies and action plan for the establishment of the *expert service provision* capacity in GESCI.
- Help develop operational strategies to mobilize resources for the LN4SD (Leadership Network for Sustainable Development) <https://www.leadership4sd.org/> and associated leadership development initiatives

Eligibility Criteria

The resource mobilisation expert/advisor must have:

- A Master’s degree in fundraising/resource mobilisation, international relations/development, public policy, public administration or another relevant

social science and/or a professional qualification in fundraising or related field from a recognised institution.

- Minimum of 7 years of combined national and international experience in resource mobilisation, fundraising, or partnership development with donor or development cooperation organisations, foundations or non-governmental organisations.
- Experience must include a proven successful track record in resource mobilization
- Actively work with the GESCI executive leadership and key staff throughout the consultancy period
- Work with the GESCI executive leadership and key staff to operationalise the revised *GESCI Resource Mobilisation Action Plan*
- Very good written knowledge of English.

To apply:

Please submit your detailed CV, proof of credentials and names of referees along with a cover letter specifying why you qualify for this position to Patti Swarts, Director of Programmes, GESCI, to the following e-mail address: hr@gesci.org by **22nd January 2018**. Kindly note that only candidates who meet the qualification and experience requirements need apply.